Market Review

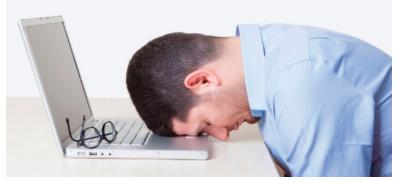
Bob Krishfield May 2019 bobkrish22@gmail.com

Topics Today

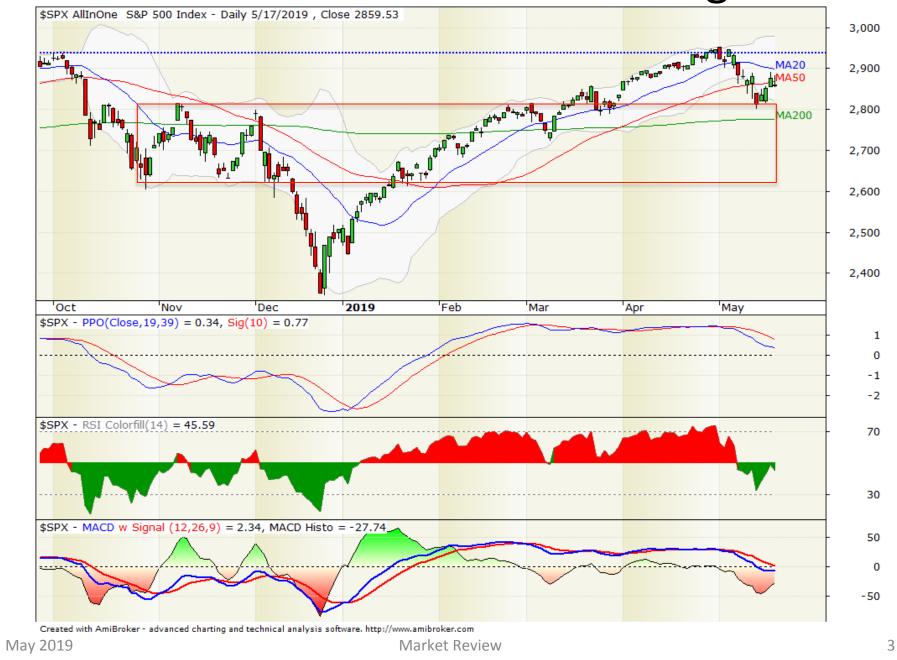
- Markets
 - Recent Market Trends
 - What to Expect
- Looking For Yield

Comparisons of Investments,
Returns, Yields, Risks, Examples

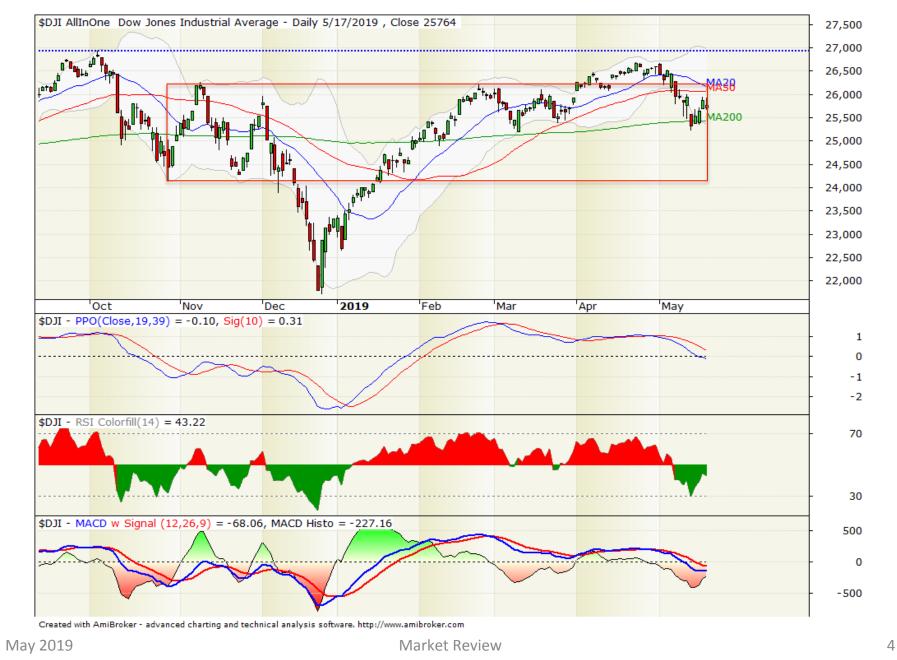
Sell in May? But Don't Go Away. Come Join Us At the Investors Meeting



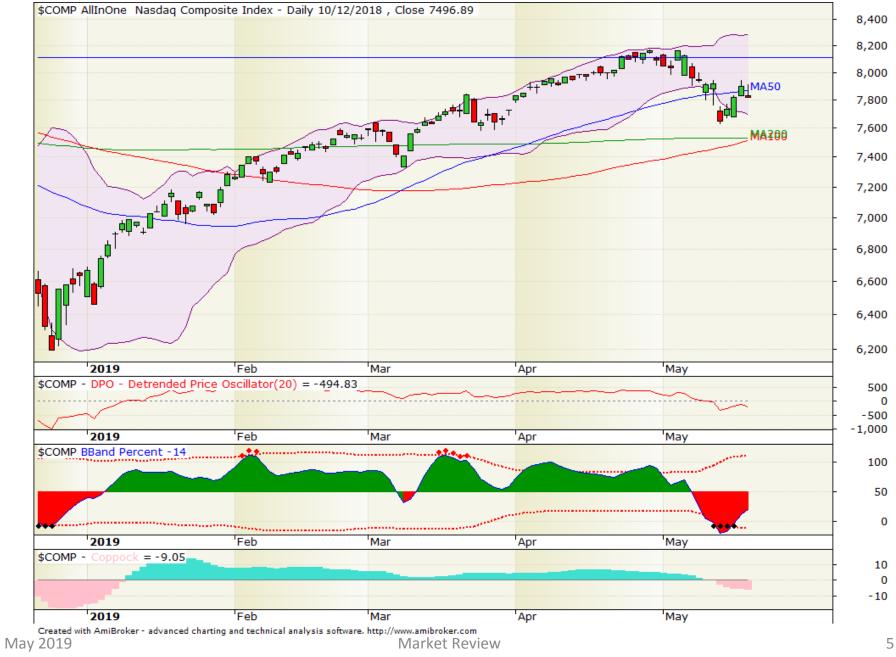
S&P 500 – Couldn't Hold High



Dow



NASDAQ



Russell 3000 Total Market



Russell 2000 (Sm Caps)

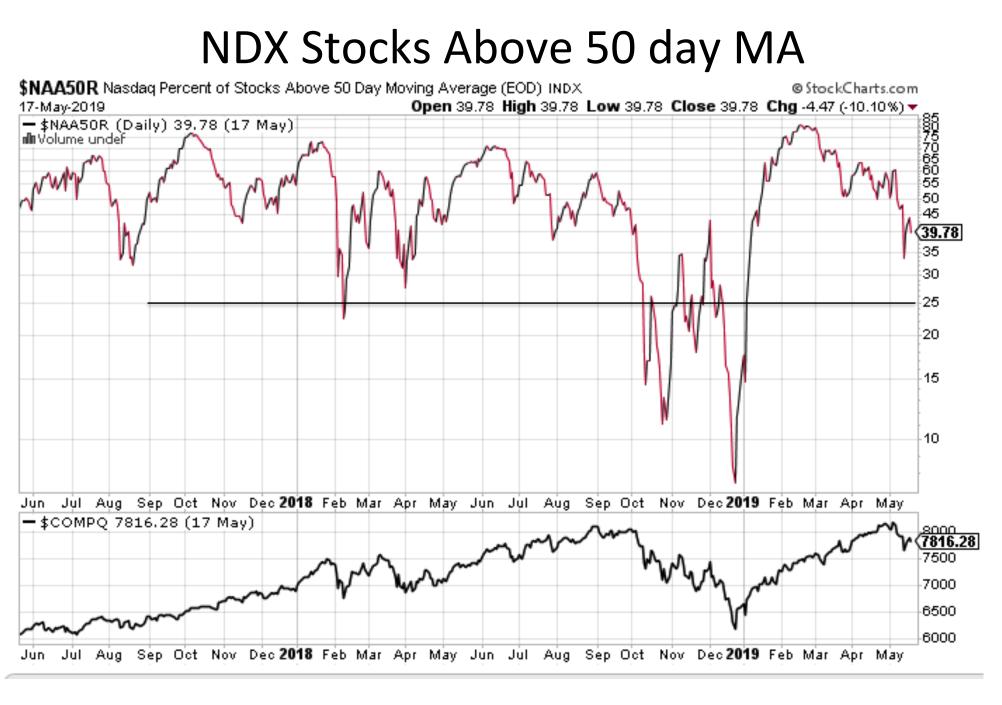


May 2019

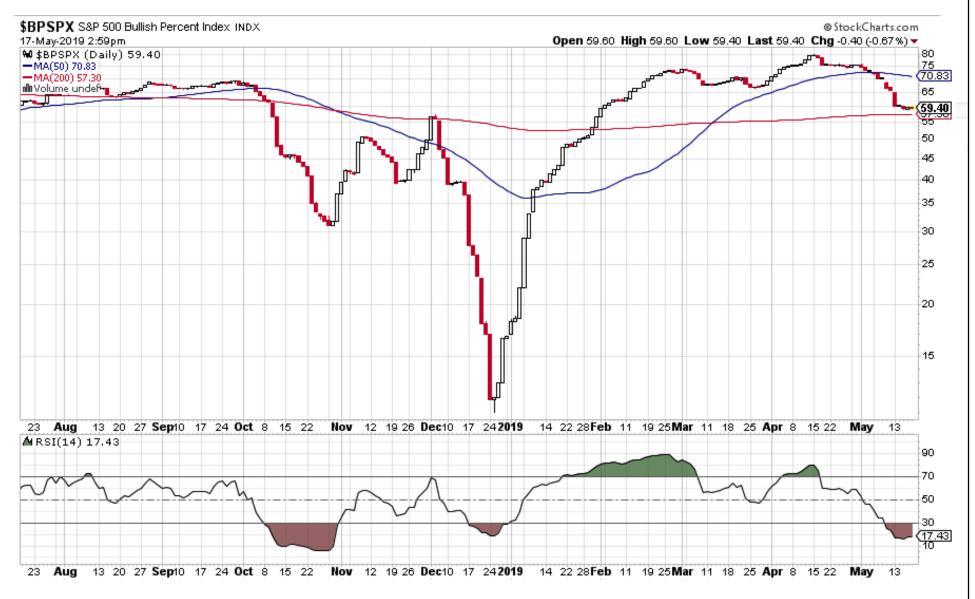
Market Review

S&P 500 Small Caps

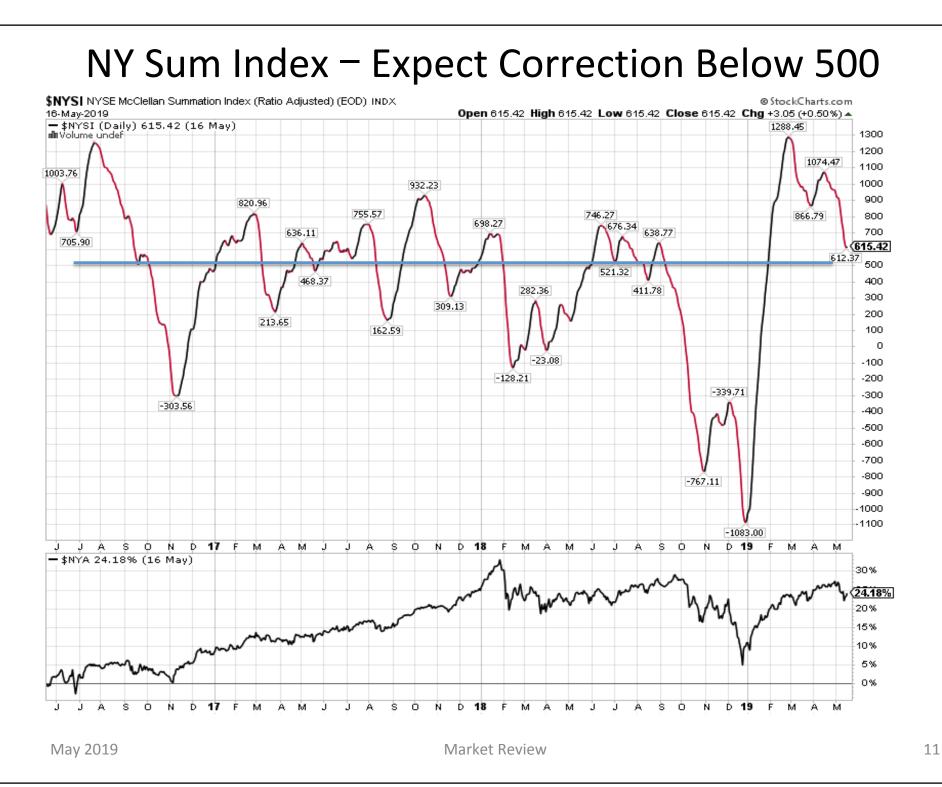




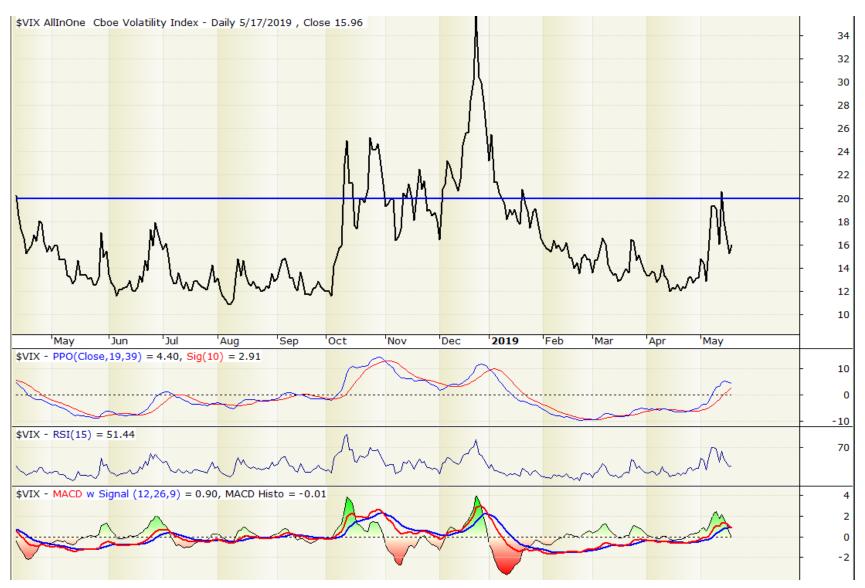
S&P 500 %Bullish Showing Weakness



May 2019



VIX – Returning to Normal Levels



May 2019

Top Tech Stocks Beating SP500



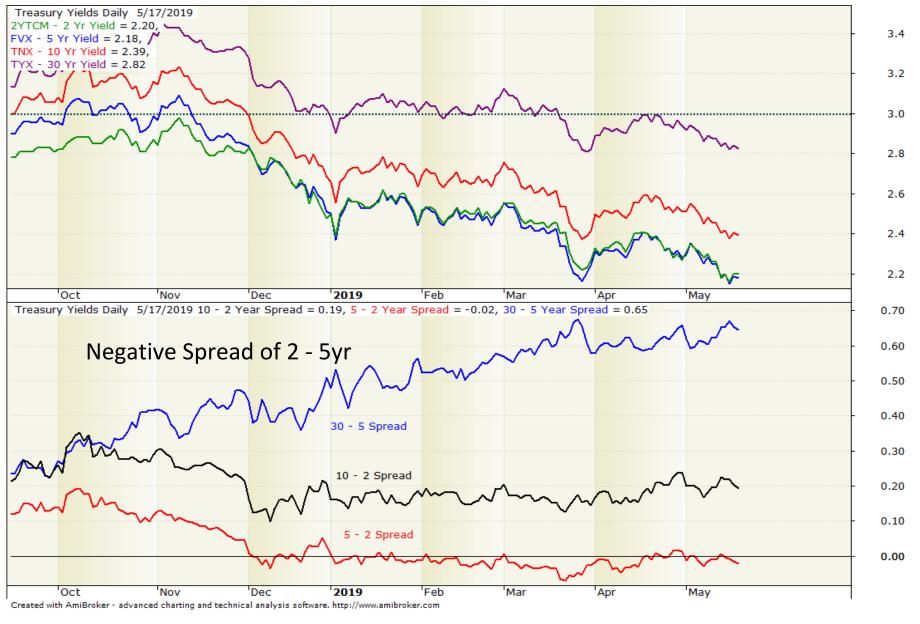
Dollar Staying Strong



30 Year Treasury Rally Returning



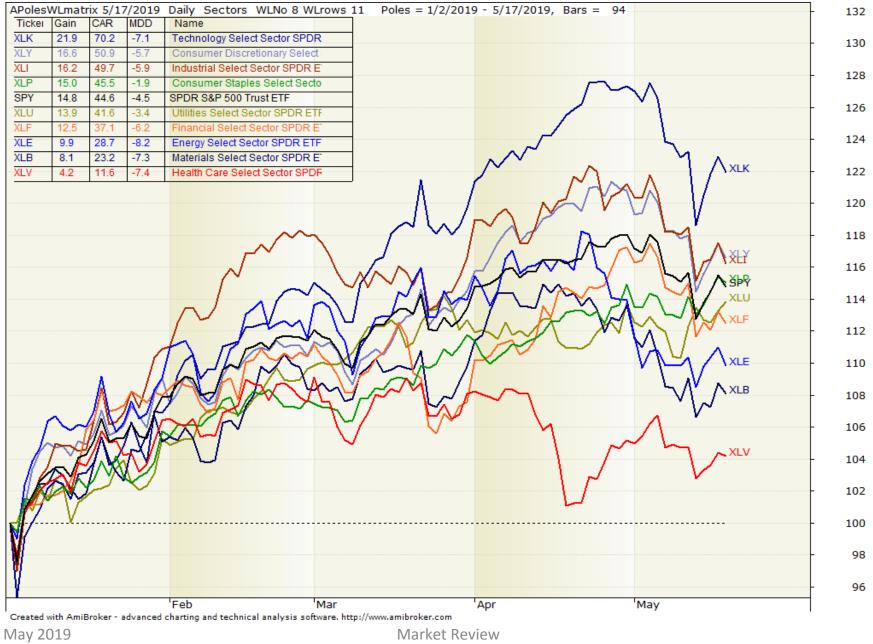
Treasury Yields & Spreads



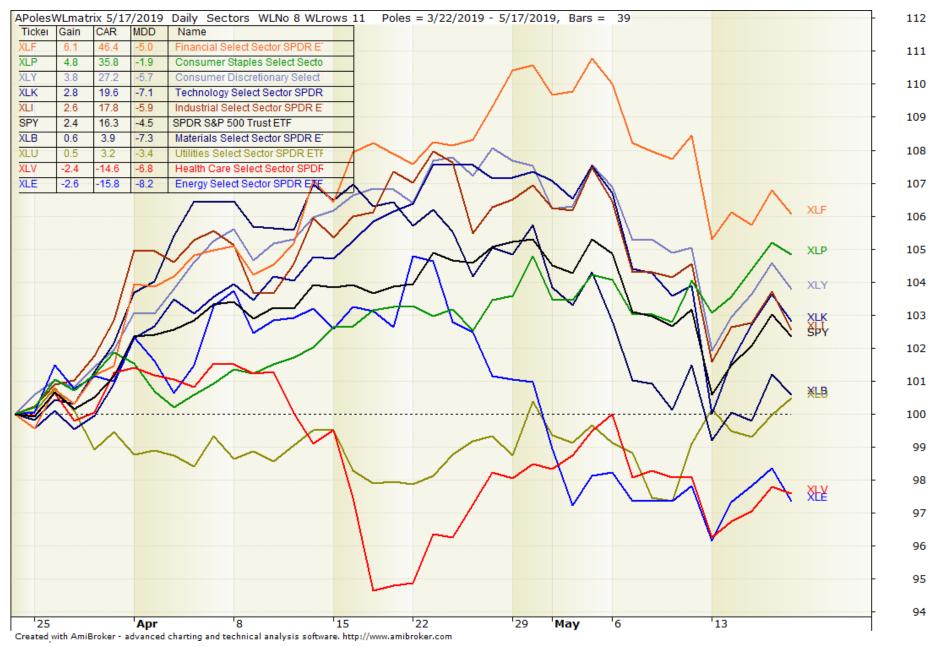
May 2019

Market Review

Comparison of Sector Performance



Comparison of Sectors – 6 weeks



Sector ETF Month's Activity

Changes in Shares Outstanding

-18%

-19%

-17%

-21%

Comm. Services

Discretionary

Staples

Energy

Financials

Health Care

Industrials

Real Estate

Technology

Utilities

-30%

Materials

2%

0%

2%

2%

10%

■1 Month ■1 Year

0%

-9%

-4%

-5%

-11%

-20%

-1%

-3%

-10%

3%

7%

10%

11%

12%

20%

30%

40%

50%

60%

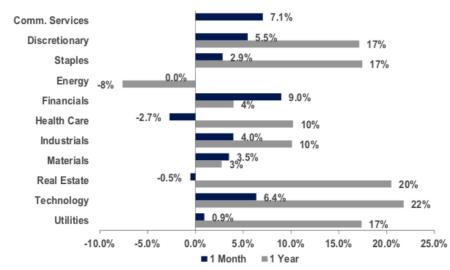
29%

Sector SPDRs

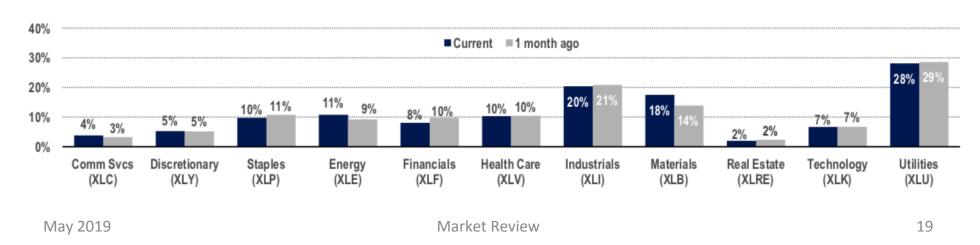
as of April 30, 2019

Market Activity & Breakdown

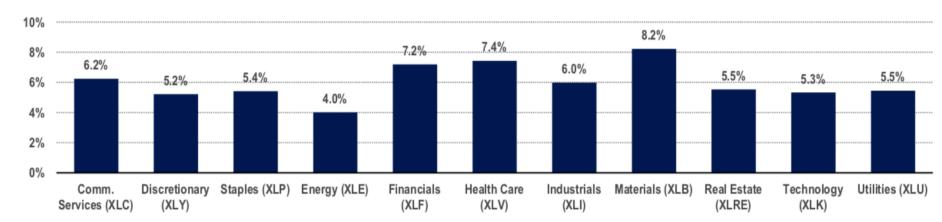
Total Returns* (Price)



Short Interest (as a percentage of total shares outstanding)



ETF Valuation Metrics (Merit) from Alta Vista



ALTAR Score™

Calculation of ALTAR So	ore™		Risk measures: Standard Deviation				
	Avg. ROE	Div. by	Less	equals	Prices	Earnings Est.	
	(14-18E)	Fwd PBV	Exp.	ALTAR [™]	(3yr Ann.)	2018-19E	
Comm. Services (XLC)	17.3%	2.7x	0.13%	6.2%		5.0%	
Discretionary (XLY)	30.3%	5.7x	0.13%	5.2%	13.5%	4.8%	
Staples (XLP)	25.6%	4.6x	0.13%	5.4%	11.5%	2.1%	
Energy (XLE)	6.2%	1.5x	0.13%	4.0%	18.4%	18.7%	
Financials (XLF)	10.4%	1.4x	0.13%	7.2%	16.2%	3.5%	
Health Care (XLV)	23.5%	3.1x	0.13%	7.4%	13.4%	2.7%	
Industrials (XLI)	24.5%	4.0x	0.13%	6.0%	15.4%	3.9%	
Materials (XLB)	15.9%	1.9x	0.13%	8.2%	11.7%	9.9%	
Real Estate (XLRE)	17.7%	3.1x	0.13%	5.5%	12.8%	10.1%	
Technology (XLK)	31.8%	5.8x	0.13%	5.3%	13.7%	4.0%	

NOTE: The ALTAR Score[™] is AltaVista's proprietary measure of an ETF's overall investment merit, based on academic work relating price-to-book value multiples to return on equity (Wilcox, Financial Analysts Journal, Jan-Feb 1984). In general, higher scores suggest better long term investment potential in AltaVista's opinion, but they are not forecasts of future returns. For more information go to www.etfrc.com.

0.13%

Utilities (XLU)

11.1%

2.0x

5.5%

11.4%

н

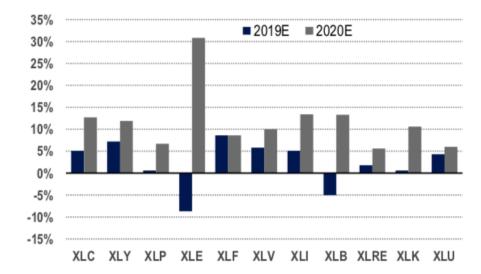
1.7%

ETF Valuations

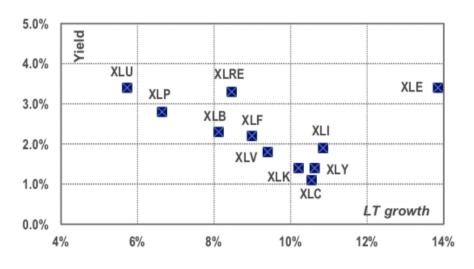
Valuation multiples (based on 2019 estimates)

	Price	P/E	PEG	P/CF	P/Sales	P/BV	Yield*	
Comm. Services (XLC)	\$50.07	19.3	1.8	11.6	2.6	2.9	1.1	*Based on
Discretionary (XLY)	\$120.07	21.1	2.1	14.8	1.7	6.2	1.4	consensus dividend
Staples (XLP)	\$57.71	19.9	3.0	15.5	1.5	4.8	2.8	forecasts for
Energy (XLE)	\$66.11	18.3	1.3	7.4	1.2	1.5	3.4	underlying stocks.
Financials (XLF)	\$28.02	12.5	1.4	15.9	2.4	1.5	2.2	May differ from the
Health Care (XLV)	\$89.26	15.5	1.7	13.4	1.5	3.3	1.8	distribution yield on
Industrials (XLI)	\$78.01	17.1	1.6	12.6	1.7	4.3	1.9	the ETF.
Materials (XLB)	\$57.45	16.8	2.1	10.4	1.6	2.0	2.3	
Real Estate (XLRE)	\$36.03	19.4	2.3	19.6	6.6	3.2	3.3	
Technology (XLK)	\$78.71	20.4	1.9	15.6	4.7	6.3	1.4	
Utilities (XLU)	\$58.71	19.0	3.3	8.9	2.3	2.0	3.4	
S&P500	2,945.83	17.6	1.8	13.1	2.1	3.1	2.0	

Earnings per share growth



Yield* vs. long-term EPS growth of fund constituents



Note: All valuation metrics on this page calculated based on consensus estimates of current fund constituents, as collected by Thomson/Reuters and Bloomberg. Definitions of technical terms can be found on page 19 of this document.

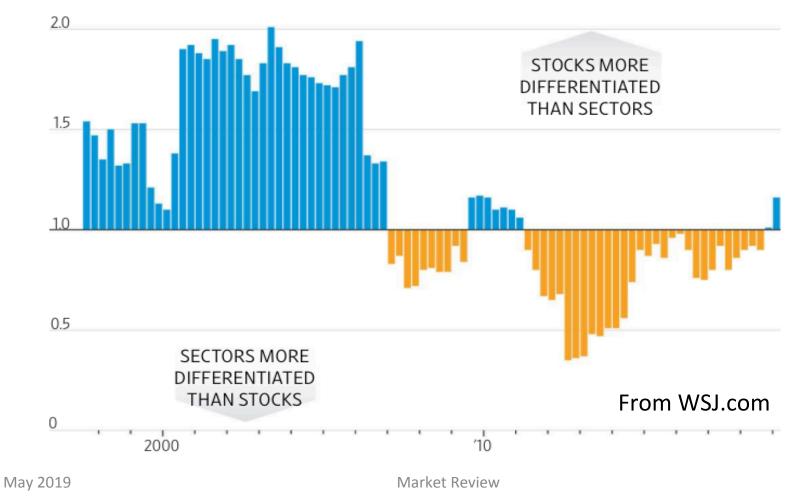
Top 20 ETFs (ranked by ETFReplay.com)

Symbol	ETF	ReturnA	ReturnB	Volatility	Rank
SPLV	PowerShares S&P 500 Low Volatility Index	+6.8%	+2.7%	10.3 %	1
XLP	U.S. Consumer Staples Sector SPDR	+8.2%	+2.0%	11.2 %	2
USMV	iShares MSCI USA Minimum Volatility Index	+6.4%	+1.7%	9.9 %	3
MTUM	iShares MSCI USA Momentum Factor ETF	+5.8%	+2.4%	11.4 %	4
XLU	U.S. Utilities Sector SPDR	+6.1%	+2.1%	12.9 %	5
VNQ	Vanguard MSCI U.S. REIT	+4.9%	+3.8%	12.6 %	6
TLT	iShares Barclays Long-Term Treasury	+3.9%	+3.0%	7.5 %	7
VCIT	Vanguard Interm Corp Bond (6-7yr)	+3.6%	+1.1%	2.9 %	8
MUB	iShares S&P National Muni Bond (2-3yr)	+3.1%	+1.6%	1.5 %	9
LQD	iShares iBoxx Invest Grade Bond	+3.7%	+0.9%	3.9 %	10
IVW	iShares S&P 500 Growth Index Fund	+7.2%	+0.7%	14.1 %	11
BIV	Vanguard Barclays Govt-Credit Mix	+2.9%	+1.4%	3.3 %	12
IEF	iShares Barclays 7-10 Yr Treasury	+2.7%	+1.7%	3.8 %	13
VIG	Vanguard Dividend Appreciation	+5.2%	+0.0%	12.6 %	14
TIP	iShares Barclays TIPS	+2.5%	+1.2%	3.5 %	15
PFF	iShares S&P US Preferred Stock Index	+3.3%	+0.5%	4.0 %	16
AGG	iShares Core Total US Bond	+2.4%	+1.1%	2.1 %	17
BND	Vanguard Total Bond Market	+2.3%	+1.1%	2.3 %	18
BNDX	Vanguard Total International Bond	+2.2%	+1.1%	1.5 %	19
VUG	Vanguard U.S. LargeCap Growth	+7.4%	-0.1%	15.7 %	20
May 2019	Market Review				

Volatility Changing Investor Choices

Stock Picker's Market

Individual share prices moved more independently of one another than equity sectors in the first quarter.



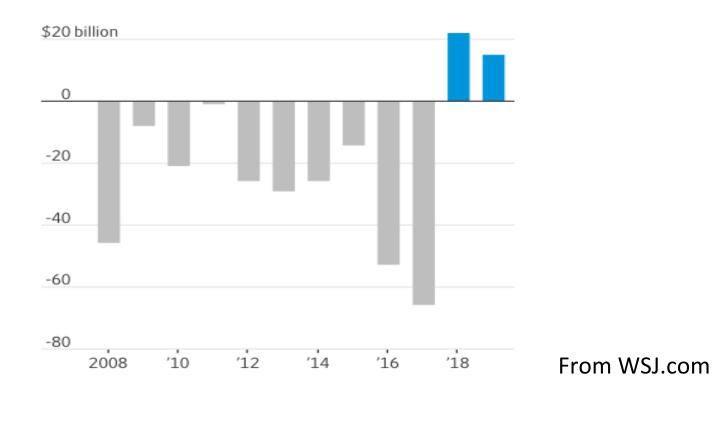
Sector correlations vs. stock correlations within sectors, by quarter

Volatility Changing Investor Choices

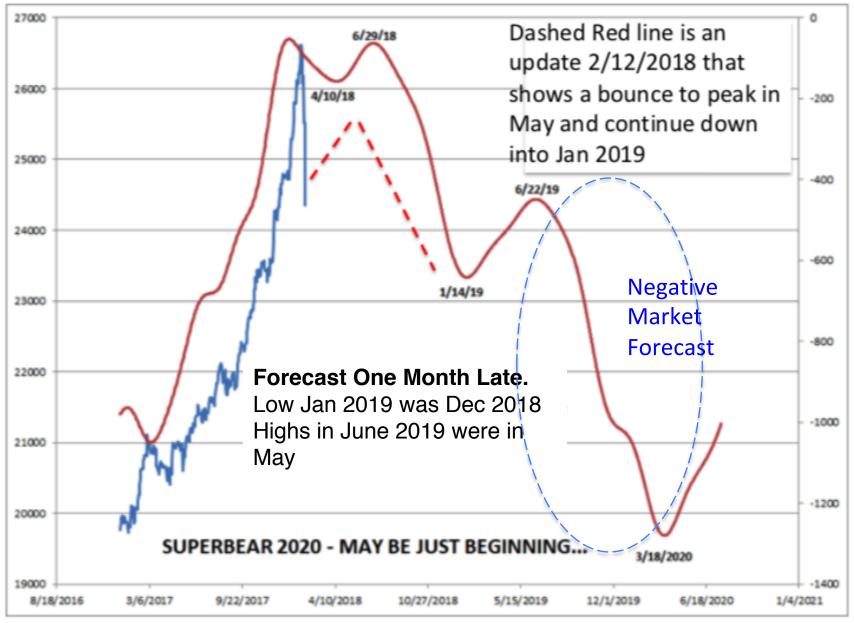
Buying Spree

Bank of America's wealth-management clients have shifted back into buying shares of standalone companies.

Client flows, by year



Last Year Cycles Forecast – Go to Cash?



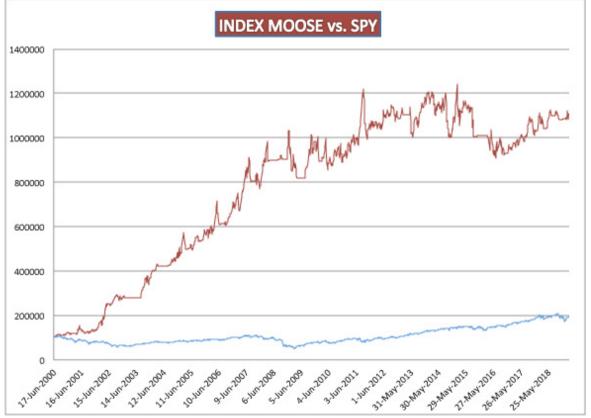
Decision Moose

Decision Moose is "an automated stock, bond, and gold momentum model developed in 1989. Index Moose uses technical analysis and exchange traded index funds (ETFs) to track global investment flows in the Americas, Europe and Asia, and to generate a market timing signal." The trading system allocates 100% of funds to the index projected to perform best.

Decision Moose may offer investors a way to beat and diversify the broad U.S. stock market over the very long term by trading to the "hottest hand" (in economic context) from a set of nine asset class proxies, but it markedly underperforms SPY since the financial crisis.

- from CXOAdvisory.com

Decision Moose Signal



Time to Stay or Walk Away?

This Week's Free Moose SignalWeekly CloseIndex Moose Signal05/17/2019HOLD Cash05/26/2019

A Look At Alternative Investments with Good Returns

- Many Investors Looking for Higher Yields
 - Returns From Long Bull Market in Stocks Too Good to Continue
 - Markets Seem to be Topping Out
 - Growth of Stocks Uncertain over next few years
- Bonds Haven't Paid Much Recently
 - Fear of Rate Increases Scare Bond Holders, Weaken Bond Funds
 - Foreign Interest Rates Near Zero or Below
- What's the Answer?

20 Year Total Return % for SPY



Getting Better Yields*

- When Growth in Equities is Uncertain, Investors depend on Income to maintain Total Return their Portfolios.
- 10 yr Treasury is THE Benchmark for safe investment income.
 - Principal is safe. Future value is interest rate dependant.
 - Income is safe. Rates guaranteed. New notes rates vary with market
 - Currently yields are only 2.6%
- Increased Yields Have Higher Risks
 - As a bond investor, you are a lender and borrowers with varying credit ratings must pay higher yields.
 - Diversification can lower exposure to risk mutual funds, bond ETFs, etc.
 - Many choices available from 2% to 12% depending on acceptable risk levels.

*Material Taken From Kiplinger's June 2019 Magazine

Comparison - Short Term

- Short Term depend on Fed's interest rate policy which change with economy
 - Money Market Mutual Funds from on-line banks 2.5%
 - No minimums, up to 6 withdrawals / month, insured by US Govt.
 - CD One year 2.9% Merrick Bank, Springfield, Mo
 - \$25,000 min, 2% early withdrawal penalty
 - CD Five year 3.4% First National Bank of America, East Lansing, Mi
- Using Money Funds, be aware of fees charged
 - Low example: Vanguard Prime MM Fund (VMMXX) yields 2.5%, fee 0.16%
- Tax Free Money Funds for Hi Tax Bracket Investors
 - Vanguard Municipal MM Fund (VMSXX) yields 1.6%, fee 0.15%

*From Kiplinger's June 2019 Magazine

Comparison - Municipal Bonds

- Example: 10 yr AAA rated national muni yields 2.0%
 - Compare with 2.6% for 10 yr Treasury note.
 - Key benefit is interest is tax free from Fed, and maybe State
- Yields Improve as Credit Rating goes lower
 - 10 yr A rated yields 2.3% up to 3.9%
 - Risk of default is very low
 - Risk of change in value depends on interest rate markets
 - Most investors used mutual funds or ETFs to avoid owning individual bonds.
- Examples:
 - Vanguard Limited Term Tax-Exempt (VMLTX) yield 1.8%, fee 0.17%
 - Fidelity Intermediate Municipal Income (FLTMX) yield 2.0%, fee 0.37%
 - Vanguard High Yield Tax-Exempt Fund (VWAHX) yield 2.9%, fee 0.17%

*From Kiplinger's June 2019 Magazine

May 2019

Comparison – Investment Grade Bonds

- Corporate Bonds offer Higher Yields than Gov't Bonds due to risk of default (which is very low)
 - Example: 20 yr AAA yield 3.7%, 20 yr BBB yield 4.0% avg.
- Example Bond Funds
 - Dodge & Cox Income (DODIX) yields 3.5%, fee 0.42%
 - Has beaten 84% of its pears over 15 years using ST bonds (4.4 yr average duration)
 - Vanguard Interm-Term Corporate Bond Index Fund (VICSX) 3.6%, fee 0.07%
 - Vanguard Long Term Bond Fund ETF (**BLV**) 3.8% fee 0.07%
 - Avg duration is 15 years which makes value more sensitive to rate changes

*From Kiplinger's June 2019 Magazine

20 Year Analysis of Picks* from Kiplinger

Alt		5YR	5YR				% Cor		
Invest	Name	%GAIN	UPI	CAR1	CAR3	CAR5	SPY	Category	Rel Str
0	Realty Income Common	1888.88	1.27	39.52	10.58	15.48	0.2	REIT	249.42
NLY	Annaly Capital Management Inc Common	755.14	0.41	-0.52	6.1	6.54	0.8	REIT	32.57
CET	Central Securities CEF	459.63	0.71	9.42	18.78	12.42	0.83	CEF	102.87
IYR	iShares US Real Estate ETF	390.55	0.4	18.45	8.15	8.4	-0.21	REIT	311.66
TY	Tri-Continental CEF	241.42	0.48	5.24	15.32	10.37	0.97	CEF	93.43
VZ	Verizon Communications Inc Common	177.31	0.34	27.34	11.08	8.42	-0.4	Dividend Stock	209.77
EQM	EQM Midstream Partners LP Unit	159.61	-0.29	-12.85	-10.78	-6.02	-0.1	MLP	158.04
AVK	Advent Claymore Convertible Securities and	135.92	0.19	4.11	11.41	3.42	0.84	CEF	51.38
BLV	Vanguard Long-Term Bond Index ETF	119.46	0.87	9.75	3.89	4.92	-0.79	Corp Bond	328.7
NRO	Neuberger Berman Real Estate Securities Ir	81.07	0.23	16.73	9.31	9.36	-0.74	REIT	17.79
JNK	SPDR Bloomberg Barclays High Yield Bond I	79.74	0.35	5.69	6.34	2.85	0.96	High Yield Bond	378.6
Т	AT&T Inc Common	58.63	0.12	4.79	-0.49	3.66	-0.46	Dividend Stock	114.12
EMHY	iShares Emerging Markets High Yield Bond	44.61	0.75	5.01	5.25	3.77	0.47	HY Bond Emerg M	163.55
AMLP	ALPS Alerian MLP ETF	22.8	-0.24	4.72	0.35	-4.3	-0.46	MLP	34.9
EMO	ClearBridge Energy Midstream Opportunity	-7.94	-0.3	-7.17	0.6	-8.58	-0.32	CEF	32.92
REM	iShares Mortgage Real Estate ETF	-17.96	0.15	6.78	11.66	7.18	0.89	REIT	151.32

*Some Picks excluded – data not in data base of publicly traded securities,

(Mutual Funds, Indiv Bonds, Money Mkts, CDs)

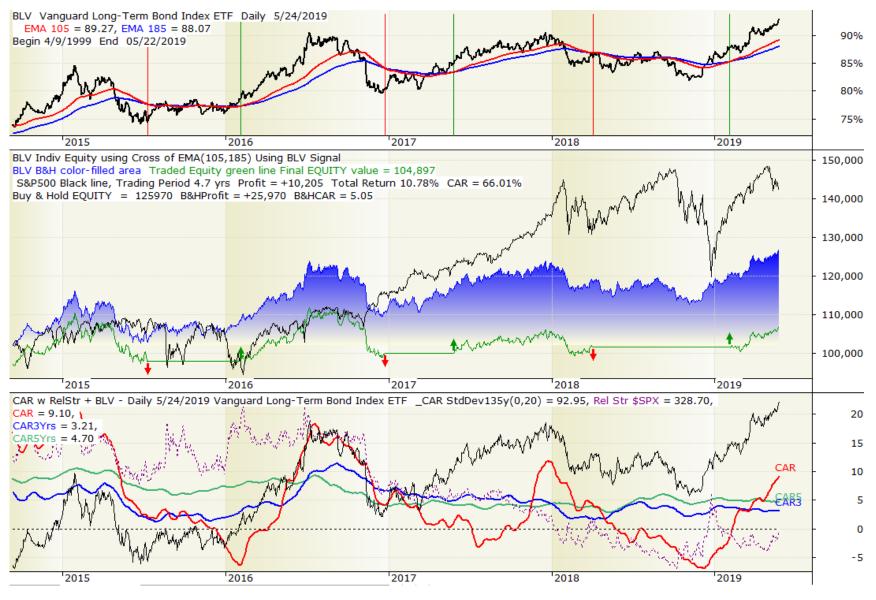
Some have data less than 20 years (AMLP, EQM

Some Additions from previous studies.

May 2019

Market Review

Total Return % for BLV



Comparison – Dividend Stocks

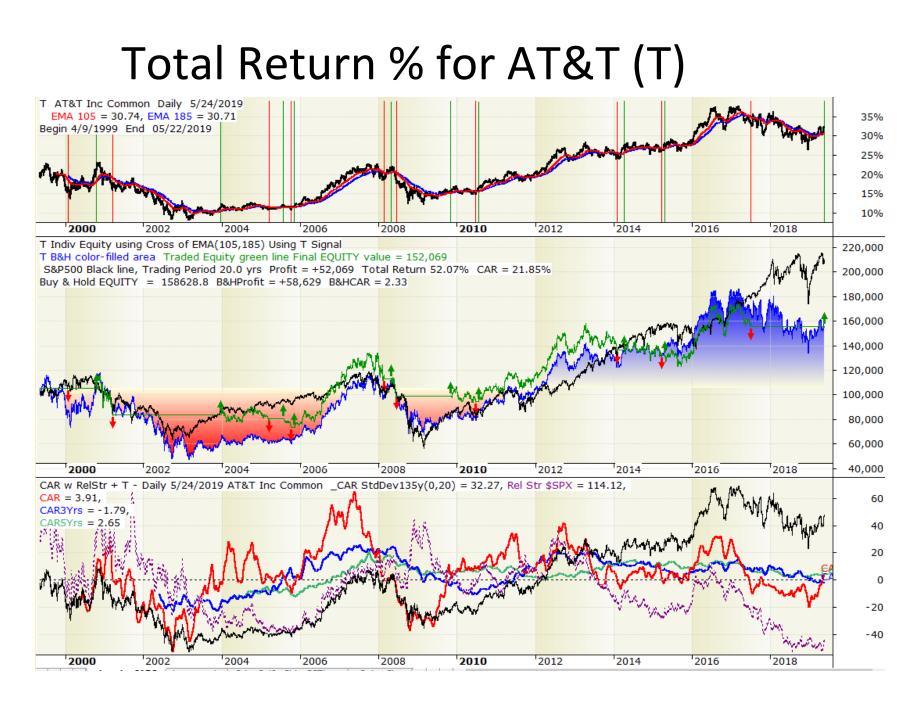
- Dividend Stocks Provide Income as Dividends without a guarantee
 - Boards can Increase/Decrease Dividends with the needs of the business
 - Usually Companies Paying Dividends have Stable Profits & Earnings that adds to value and price growth over the years. (Dividend Aristocrats)
- Preferred Stocks Pay a Fixed-Dividend like Bonds
 - Typical yields in 6% range, but sensitive to interest rate changes
- Slow Growth Companies Tend to Pay Above Avg Dividends
 - Verizon Communications (VZ) 4.2%
 - PPL Corp, a Utility (PPL) 5.3% gets 50% of earnings from UK
 - AT&T, a Dividend Aristocrat, (T) 6.4% keeps raising its dividend
 - ETF SPDR Portfolio SP500 High Dividend (SPYD) 4.3%

*From Kiplinger's June 2019 Magazine

Total Return % for VZ VZ Verizon Communications Inc Common Daily 5/24/2019 60% EMA 105 = 56.72, EMA 185 = 55.36 50% Begin 4/9/1999 End 05/22/2019 40% 30% 20% 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 VZ Indiv Equity using Cross of EMA(105,185) Using VZ Signal VZ B&H color-filled area Traded Equity green line Final EQUITY value = 198,421 250,000 S&P500 Black line, Trading Period 19.7 yrs Profit = +98,421 Total Return 98.42% CAR = 26.20% Buy & Hold EQUITY = 257577.4 B&HProfit = +157,577 B&HCAR = 4.91 200,000 150,000 100,000 50,000 2004 2000 2002 2006 2008 2010 2012 2014 2016 2018 CAR w RelStr + VZ - Daily 5/24/2019 Verizon Communications Inc Common _CAR StdDev135y(0,20) = 59.32, Rel Str \$SPX = 209.77, CAR = 25.64, CAR3Yrs = 9.26,40 CAR5Yrs = 8.36 20 0 -20 -40 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 May 2019

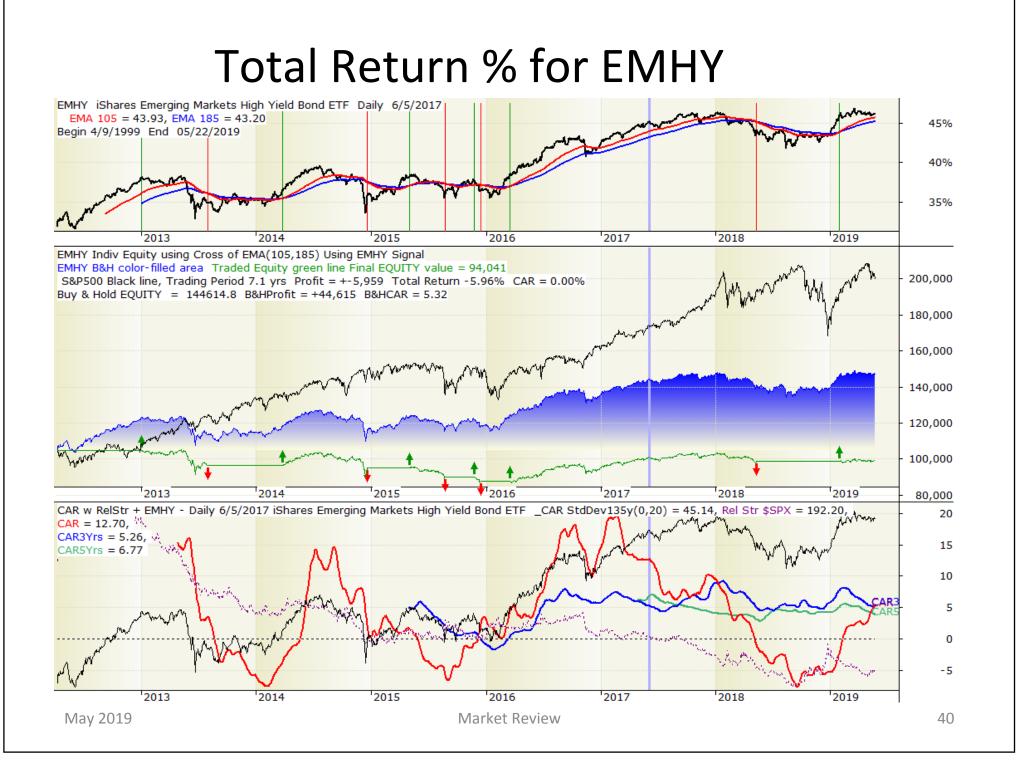
Market Review

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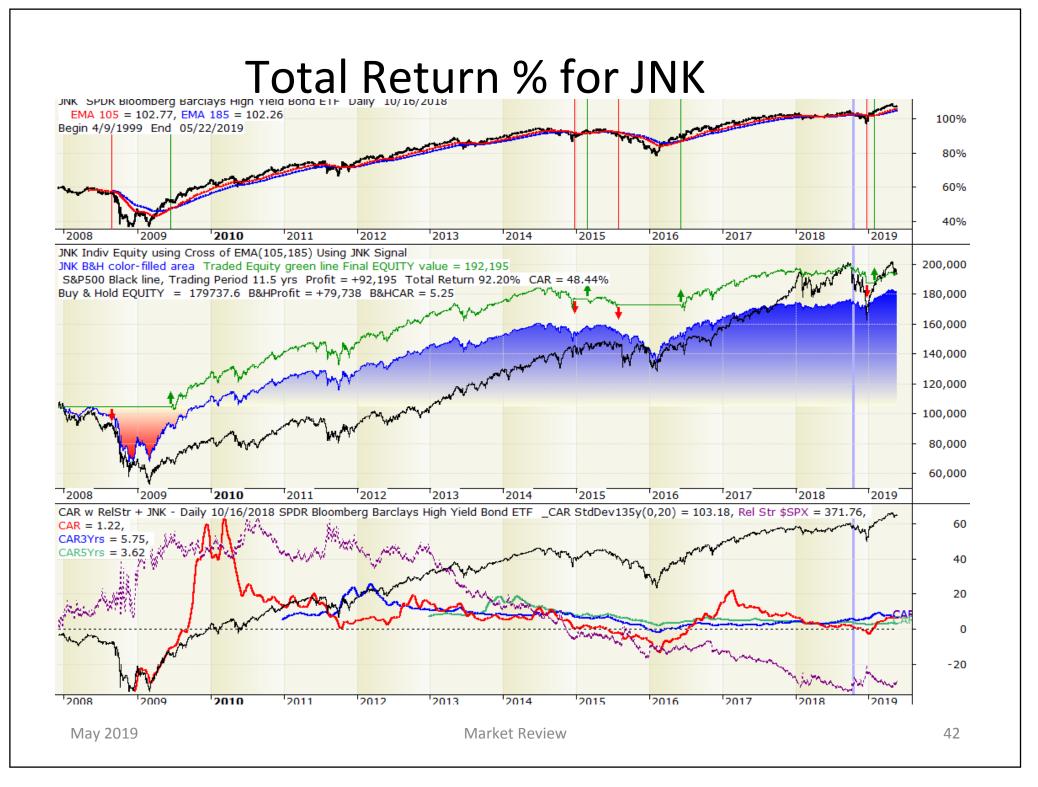
Comparison – Foreign Bonds

- Europe, UK and Japan have very low and/or negative interest rates.
- Emerging Market Bonds Offer High Rates in 7% range for 10 yr bond
 - Risks are High, massive defaults,
 - Currency changes vs the Dollar Change rates and value
- Example Funds
 - Dodge & Cox Global Bond (DODLX) 4,5%
 - Fidelity New Markets Income (FNMIX) 5.6%
 - IShares Emerging Mkts High Yield Bond ETF (EMHY) 6.2% (8 years)



Comparison – High Yield Bonds

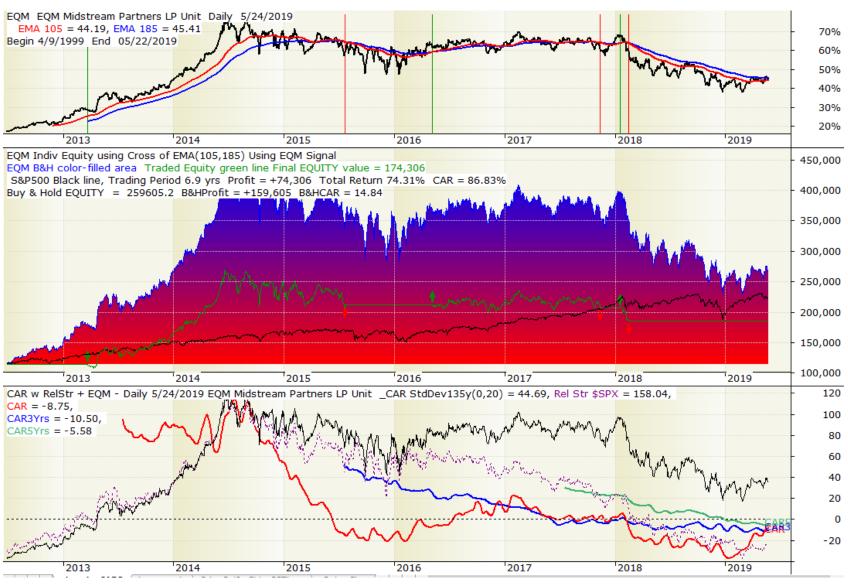
- Junk Bonds, rated +BB or lower Yield over 4.7%
 - Yields depend on Company ratings which indicate financial health of company
 - Default rate for junk bonds averages 3.8% since 1984
 - Junk Bond Funds follow the Stock Market and fell 26% in 2008
- Examples
 - Riverpark Strategic Income (RSIVX) 4.8%
 - Vanguard High-Yield Corporate (VWEHX) 5.5%, fee 0.23%
 - SPDR Bloomberg High Yield ETF (JNK) 5.8%, fee 0.40% (11 years)
 - Northern High Yield Fixed Income (NHFIX) 7.0%



Comparison – Master Limited Partnerships

- MLPs Pay out Income to Investors and Don't Pay Income Taxes on it.
 - Investors file a K-1 tax form and pay their share of income, losses, etc.
 - ETFs and Mutual Funds don't issue K-1s but Investors report income on 1099s
- Risks Investors are participants in the profits/losses of the companies.
- Examples
 - Magellan Midstream Partners (MMP) 6.5% has a good history of payouts
 - Alerian MLP ETF (AMLP) 7.2%
 - setup as a C corporation pays taxes on income & gains
 - EQM Midstream Partners (EQM) 10.1% (8 years)

Total Return % for EQM



Comparison – Closed End Funds

- CEFs have a fixed number of shares and Market Price varies separate from Net Asset Value, often traded at a discount.
 - Many CEFs borrow and use leverage which increases yields and sensitivity to interest rates. Expense rations are higher than other funds.
- Examples
 - Ares Dynamic Credit Allocation (ARDC) 8.5% discount 12.1%
 - Advent Claymore Convertible Securities (AVK) 9.4% discount 10.6%
 - Clearbridge Energy Midstream Opportunity (EMO) 9.97%, 12.1% discount

Total Return % for AVK



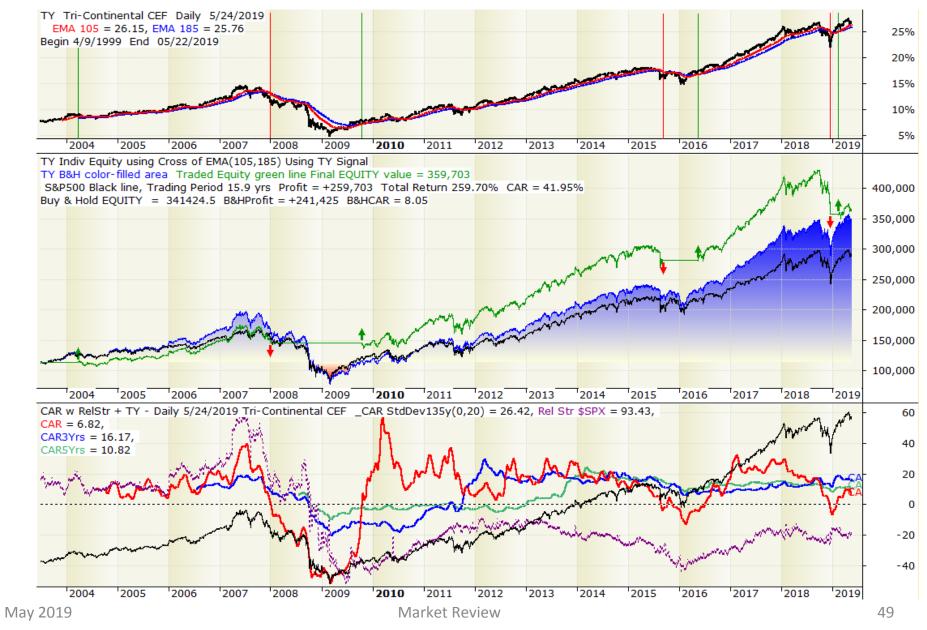
Total Return % for NRO



Total Return % for CET

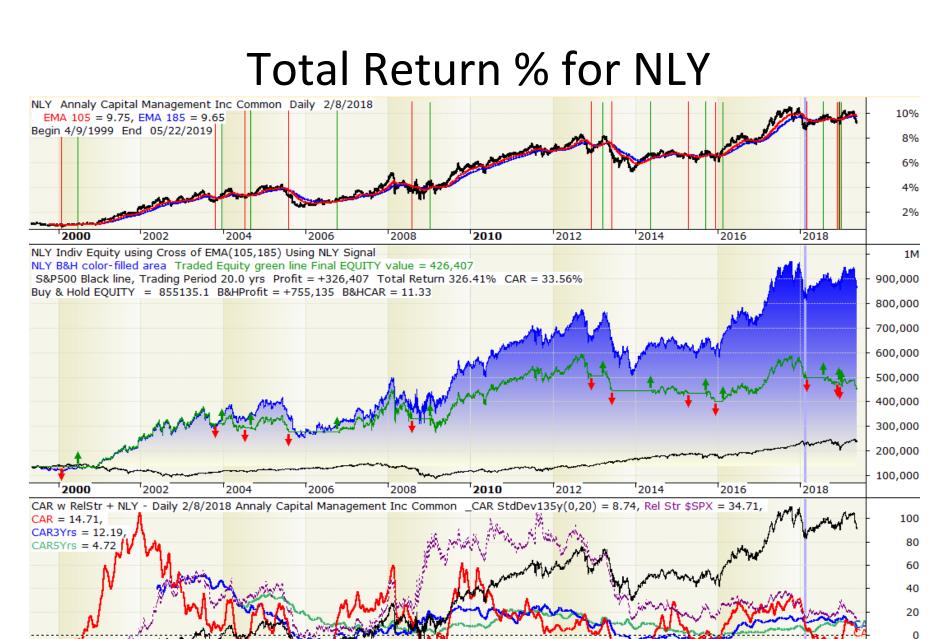


Total Return % for TY



Comparison - REITs

- Two Type of REITs Property Investment and Mortgage REITs
 - Must Pass on 90% of Revenue to Investors, Dividends Taxed at normal rates
 - Average Yields
 - Property REIT 4.1%
 - Mortgage REIT 10.6%
 - Risks are from Sensitivity to Interest Rates and RE Markets
- Examples:
 - Reality Income Corp (O) 4.0% a property REIT, pays a dividend
 - Fidelity RE Income (FRIFX) 4.0% not a REIT but invests in them
 - Real Estate Capped ETF (REM) 8.2% mortgage REIT
 - Annaly Capital Management (NLY) 12.% mortgage REIT



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-20 -40

Total Return % for REM

