West Coast Cycles April 26, 2011

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Pocket Pivots and the IBD
CANSLIM system

Background



We diversified your money by turning some of it into butterflies."



"Have I (hic) godda deal for you."

- Beginners Luck got me hooked on Stocks (1958)
- Next twenty years with brokers
- Decided to do it myself (1980's)
- Wm O'Neil's Book-CANSLIM with IBD Newspaper
 - Good Results (but lot of work with failures)
- Had good luck with Value Line 1s also
- Merging the two reduced the work and reduced the failures versus only CANSLIM
 - Easily Beat the SP 500 for the past 25 Yrs
- Currently fewer VL1s with IBD 50; Now using VL 2s to find commonality with IBD CANSLIM stks

Pocket Pivot Background

- Book "Trade Like an O'Neil Disciple" by Gil Morales & Dr Chris Kacher
 - "How we made 18,000 % in the stock market"
- Pocket Pivots or "buying in the pivot" is an early base breakout indicator
 - designed to find buyable pivot points within a stock's base shortly before the stock actually breaks out of its chart base or consolidation and emerges into new high price ground
- Is an early buy point relative to traditional O'Neil techniques
- Discovered in Dr. K's Lab in 2005
 - Looking for solution to sideways moving markets of mid 2000s vs trending mkt's in the 1980s and 1990s
- Supported by interfacing with institutional investors
 - They do not like to buy breakouts to new highs
 - Prefer to buy off of the lows of a constructive formation
- Definition: UP-Volume equal or greater than the largest Down-Volume day over the prior 10 days during a stocks basing formation with a higher price.

Ten Rules for Pocket Pivots

- 1. As with base breakouts, proper pocket pivots should emerge within or out of constructive basing patterns
- 2. The stock's fundamentals should be strong, I.e., excellent earnings, sales, pretax margins, ROE, strong leader in its space, etc
- 3. The day's volume should be larger than the highest down volume day over the prior 10 days
- 4. If the pocket pivot occurs in an uptrend after the stock has broken out, it should act constructively around its 10-dma. It can undercut its 10-dma as long as it shows resilience by showing volume that is greater than the highest down volume day over the prior 10 days.
- 5. Pocket pivots sometimes coincide with base breakouts or with gap ups. This can be thought of as added upside power should this occur.
- 6. Do not buy pocket pivots if the overall chart formation is in a multimonth downtrend(5 months or longer). It is best to wait for the rounding part of the base to form before buying

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- 7. Do not buy pocket pivots if the stock is under a critical moving average such as the 50-dma or 200-dma. If well under its 50-dma, and getting support near the 200-dma, it can be bought provided the base is constructive.
- 8. Do not buy pocket pivots if the stock formed a 'V' where it sells off hard down through the 10-dma or 50-dma then shoots straight back up in a 'V' formation. Such formations are failure prone.
- 9. Avoid buying pocket pivots that occur after wedging patterns.
- 10. Some pocket pivots may occur after the stock is extended from the base. If the pivot occurs right near its 10-dma, it can be bought, otherwise it is extended and should be avoided. Give the 10-dma the chance to catch up to the stock would consolidate for a few days, before buying such a pocket pivot.

Implementing Pocket pivot screening

- Need to start with a good group of stocks with excellent earnings, sales, pretax margins, ROE, strong leadership in their space
 - IBD 50, IBD big Cap 20, IBD "Your Weekly Review" (varies from 50 to over 100 stocks-depending on the market trend) are good lists
 - Value Line 1s AND 2s,
- Finding Pocket Pivot opportunities can be enhanced with screening
- I electronically import good stk lists into my TC2000 Stock Program
- I then screen these lists with a TC2000 PCF (Personal Criteria Formula) that I wrote to identify Pocket Pivots
 - V=MAXV10 AND C1>C1*1.02 AND C=MAXC10
 - Can get 5 to 10 to look at and check against the 10 rules
 - I believe pivots from longer basing patterns are better
- I had some beginners luck:
 - LULU >25% in 3 weeks; Now up 100%; I will show the chart

Chart Samples

- LULU- Lululemon Atheletica
- BIDU-Baidu Inc Ads
- CMG-Chipotle Mexican Grill